TO: Physicians and StaffFROM: Karen O. Moore, President and CEO, Marlborough HospitalDATE: November 16, 2012RE: Extension of MNA Contract

I am pleased to announce that our employees who are members of the Massachusetts Nurses Association (MNA) have agreed to a one-year extension of their contract. Negotiations were completed within six, collaborative sessions and included a freeze in steps and a 2% across the board increase which is similar to what other employees will be receiving.

The health care industry is undergoing monumental change. Our hospital, like all hospitals across the country, continues to focus on delivering the highest quality health care more affordably. And we have discussed what change means: expense reductions and streamlined operations for efficiency, effectiveness, and improved physician, staff, and patient experience -- while still providing world-class care in our community.

I am so gratified by the collaborative work happening on all these fronts with both our union and nonunion employees, particularly achieving a welfare and benefit package for all of our staff that aligns more competitively with the marketplace.

I want to thank our entire staff for your shared sacrifice. We are a great place for our clinicians to practice, for our staff to work as a team and a great place to receive care.

Thank you again to all.

Karen